



PRESS RELEASE

Quayside Marine expands and moves to bigger offices

Yacht brokerage Quayside Marine has moved to larger offices on Torquay's Beacon Quay.

The company was set up by Phil Haste in 2004 and since then has gained many repeat customers keen to experience his unique brand of customer service and care.

Phil, whose background is in boating, was 21 when he bought his own boat and 15 years skippering a Topsail Schooner, he knows the pitfalls which can happen when people are buying and selling their craft.

He said: "There's so many potential problems such as ensuring the vat has been paid, ensuring all the title documents are in place and Recreational Craft Directives – I spend about 40 per cent of my time ensuring all the paperwork is in place and everything is in order.

"I've helped many people buy and sell boats, helping the process to run smoother."

And he explained that an important role of a broker is to spend time discovering exactly what a buyer wants out of a boat, especially in the case of first time buyers, what their plans are for the boat and how long they may think about keeping it for. Phil is free with his advice on which type of craft may be suitable for them and why.

He said: "It's important that people ask as many questions as possible about the sort of boat they're after and to get clear answers they understand rather than boating jargon. People should set their budgets then look around and see what is on offer."

Phil is now based in the Riviera Boats office on Beacon Quay, Torquay, and can be contacted on 01803 219215 or 07966 426917, or emailed at sales@quaysidemarine.co.uk